

Everything your team needs. Nothing they don't.

The complete AI copilot for field sales teams and finance leaders.

Two hubs. One platform.

Kolva bridges the gap between what your sales team does in the field and what your finance team needs to see.

Field Sales Hub

AI-powered CRM built for teams that sell face-to-face. From daily planning to deal closing.

- 19 AI engines
- Voice-powered workflows
- Offline-ready PWA
- Real-time team tracking
- Predictive intelligence
- 20+ CRM integrations

Finance Hub

Multi-entity financial intelligence with AI that speaks your CFO's language.

- 10 AI engines
- Voice CFO assistant
- Revenue attribution
- Multi-ERP consolidation
- Predictive cash flow
- Cross-hub intelligence

Ask anything.

Answers grounded in your data.

One chat interface. 29 specialized engines behind it. Every answer pulls from your live CRM, ERP, and financial data — not the internet.

FIELD — CHURN DETECTION

"Which clients haven't ordered in 30 days?"

K Kolva AI

12 clients at risk. 3 are segment A with \$45K/month combined revenue. Top priority: Industrie Nord (churn score: 82, last visit 42 days ago). Recommended: schedule urgent visit this week.

FINANCE — CASH PREDICTION

"Will we have enough cash to pay suppliers next month?"

K Kolva AI

Risk window detected: March 12-18. Expected shortfall: \$23K. 3 clients typically pay late (avg 12 days). Suggestion: accelerate collection on invoice #4521 (\$18K, 15 days overdue).

CROSS-INTELLIGENCE

"Why is revenue down in the North region?"

K Kolva AI

Revenue -14% vs last quarter. Root cause: 2 segment A clients cut orders (-\$32K). Field data: 6 fewer visits, 2 unresolved refusals (price). Competitor X launched a promotion 3 weeks ago.

AI engines that drive field performance.

01 Predictive Churn

AI analyzes order frequency, volume trends, and engagement signals to flag clients at risk.

Act 3 weeks before a client stops ordering — while the relationship can still be saved.

02 Voice Debrief

Rep talks for 30 seconds in the car. AI transcribes, structures, and extracts insights.

Visit report completion goes from 30% to 95%. Zero effort, full visibility.

03 Morning Briefing

Every morning, each rep receives a prioritized action plan pushed to their phone.

AI acts before your team asks. No rep starts the day wondering what to do.

04 Live Activity Map

Real-time view of your entire team on a map. Visit status and progress at a glance.

Full field visibility without micromanagement. React instantly to coverage gaps.

05 Nudge Engine

9 types of smart notifications triggered by data and sent to the right rep at the right time.

Your best practices reach the field automatically. Coaching at scale.



10 more AI engines. More edge.

● **Reorder Prediction** Never miss a replenishment cycle.

● **Revenue Forecast** Data-driven projections your CFO can trust.

● **Client Segmentation** Always-current A/B/C tiers from real data.

● **Follow-up Generator** Personalized follow-ups drafted after each visit.

● **Effort Score** 9 metrics per rep. Objective performance, daily.

● **Prospect Scoring** Focus on prospects most likely to convert.

● **Reconquest Scoring** Win back lost clients, ranked by probability.

● **AI Chat** Knows your full catalog — and your competitors! Instant product equivalence in the field.

● **Strategy Playbook** Your pricing rules, priorities, and coaching flow into every AI interaction. One playbook, 50 reps aligned.

And everything else your team needs. Every day.

All the tools your field team expects — built in, not bolted on.

MANAGER TOOLS

Weakness Profiling

Coaching Goals

Weekly Reports

CRM & PIPELINE

Deal Pipeline (Kanban)

Territory Management

Playbooks

Quotes & Proposals

DAILY OPERATIONS

My Day (route planner)

Product Catalog

Digital Business Card

Gamification & Leaderboard

AI engines that transform financial decisions.

01 Cross-Intelligence ☆

Correlates field activity (visits, deals, orders) with financial KPIs (revenue, receivables, margins).

See exactly which commercial actions drive financial results. The bridge between field and finance.

02 Voice CFO ☆

Ask a financial question out loud, in any language. Get a spoken answer grounded in your data.

Your CFO gets answers while driving to the board meeting. No dashboard needed.

03 Revenue Attribution ☆

Maps deals and orders to reps, segments, and territories. Traces revenue back to field activity.

Finally know the ROI of every sales visit. Allocate resources where they generate revenue.

04 Predictive Cash Flow

Rolling forecast with risk windows identified. Payment pattern analysis per client.

See cash gaps before they become crises. Plan with confidence, not spreadsheets.

05 Anomaly Detection

Flags duplicate payments, threshold breaches, suspicious vendors, and timing irregularities.

Catch errors and fraud before they cost you. Every anomaly scored 0 to 100.

5 more engines. Built for multi-everything.

Narrative Reports

AI writes financial reports in 3 tones: board, executive committee, or bank.

Budget Builder

AI suggests budgets by category based on 36 months of history.

Vendor Intelligence

Duplicate detection, early payment discounts, consolidation recommendations.

Entity Benchmarking

Compare KPIs across subsidiaries. Transfer best practices.

Copilot Memory

Finance chat remembers your preferences and past insights.

Connects to what you already use.

ERP Agents (On-Premise)

Sage X3

Lightweight agent on your network. SQL Server read-only. Setup wizard in 5 min.

SAP Business One

OData REST API. 4 pre-compiled binaries. Zero dependencies.

Agents run on YOUR network. Read-only. Outbound HTTPS only. API keys hashed.

20+ CRM Connectors

OAuth

Salesforce

HubSpot

Zoho

Dynamics 365

API Key

Pipedrive

Close

Monday

Bitrix24

Freshsales

Copper

Nimble

Insightly

SugarCRM

Zendesk Sell

NetSuite

Odoo

VTiger

Other

- Excel/CSV import with AI column mapping
- PDF OCR invoice parsing
- Batch import with duplicate detection

Enterprise-grade. Startup speed.



PWA — No App Store

Works on any phone. Install from browser. No MDM needed. Updates instantly.



Offline-First

IndexedDB cache + sync queue. Works in areas with zero connectivity.



Read-Only Agents

ERP agents never write to your database. Outbound HTTPS only.



API Keys Hashed

SHA-256 hashed. Never stored in plaintext. Rotate anytime.



Row-Level Security

Reps see their data. Managers see their team. Admins see everything.



Strategy Layers

Company DNA, Strategy Directives, Coaching Profiles — each with its own access level.

Simple. Transparent.

Field Sales Hub

NO AI ENGINES

Starter

\$49 /user/mo

CRM, pipeline, planning, reports.

MOST POPULAR

Pro

\$89 /user/mo

Everything + 19 AI engines, voice, predictions.

CONTACT US

Enterprise

Custom

SSO, API, dedicated support, custom AI.

Finance Hub

Solo

\$499 /mo

1-2 entities. 10 AI engines.

Multi

\$499 + \$349 /entity/mo

3-19 entities. Full consolidation.

Enterprise

Custom

20+ entities. Dedicated infrastructure.

Bundle Field + Finance: save 15%

21-day free trial · No credit card · Full access

Ready to see it in action?

- ✓ 21-day free trial — full access, no limits
- ✓ Setup in 10 minutes, not 10 weeks
- ✓ Works on any phone — PWA, no app store needed
- ✓ Cancel anytime — no contract

[Start free trial → kolva.ai](https://kolva.ai)